

# Business Manager's Report

November 5, 2011

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1. On behalf of our Negotiating Team, we would like to thank all of our members for your participation in yesterday's rally. We realize that with the impending inclement weather, as well as last minute notification, it would be difficult to get a good showing; however, the Committee was pleasantly surprised with everyone's efforts.

I met with Eric yesterday and let him know that there are very few choices left for the membership. The Company asked us to take the vote out and we did. They formally notified us yesterday that they were rejecting our Last, Best and Final proposal; however, I asked them to reconsider theirs. CEO Yeaman said he would; however, he qualified it by saying that they needed the current structure their own Last, Best and Final would provide.

We are on standby ready to meet with the Company this weekend. The Company has advised its management team to prepare for a six week stoppage. We ask our members to please continue to be responsible as we try to get our members a fair bargaining agreement.

2. I have a conference call with Joseph Camacho scheduled for tomorrow to discuss the upcoming IT&E negotiations. Mr. Camacho has indicated that with the tougher immigration laws, IT&E will be under tremendous pressure to sustain revenues. We ask our Unit 10 members to please keep sending in your surveys so that we can properly support you on the bargaining table.
  
3. Finally, with all the stress going on in these times, the Holiday season is coming upon us quickly. Let us remember that we are the best workforce bar none in the nation. And let us also give thanks to our Heavenly Father for all that He does for us. God bless us and God bless our Union.